

EXAM DESCRIPTION

Hitachi Vantara Qualified Professional Presales Data Solutions Foundation HQT-2225 Exam

Exam Type
 Qualification

Format

Non-proctored, open-book exam

Credential

Hitachi Vantara Qualified Professional - Presales Data Solutions

Validity 2 years

Delivery
[Kryterion Webassessor System](#)
Questions 35

Passing Score 65%

Duration 120 minutes

Cost

US \$75 or equivalent in local currency (plus local tax, depending on location)

Supporting Material

 • [Data Solutions - Partner Presales Competency TXX4012S](#)

This test is designed for Hitachi Vantara partner presales professionals who sell Hitachi Vantara data infrastructure solutions. The test will validate that the successful candidate has technical understanding of the Hitachi Vantara portfolio in combination with key alliance partner technologies and their application to solving common customer challenges.

Audience: Hitachi Vantara Partner Presales Professionals

Test Objectives	
Section 1	Data and Application Transformation and Artificial Intelligence
1.1	Describe the Hitachi iQ solution and how it helps customer address their AI challenges.
1.2	Describe storage virtualization with Universal Volume Manager.
1.3	Describe smart provisioning with Smart Data-Ops.
1.4	Describe how Hitachi AI-Ops can help administrators analyze infrastructure problems.
1.5	Describe IT operations automation with Hitachi Hyper-Ops.
Section 2	Hybrid Cloud & Infrastructure as a Service
2.1	Describe the role that VMware solutions play in hybrid cloud environments in relation to Hitachi integrated systems.
2.2	Describe how Hitachi integrated systems comprising Hitachi and Cisco technology can solve hybrid cloud challenges.
2.3	Describe how Hitachi integrated systems can work with Microsoft Azure to solve hybrid cloud challenges.
2.4	Describe the Hitachi integrated systems for OpenShift Virtualization solution.
2.5	Describe the Hitachi integrated systems for SAP HANA solution.
2.6	Describe the Hitachi integrated systems for Oracle solution.
Section 3	Data Resiliency and Compliance
3.1	Describe how to achieve data resiliency with CyberVR and Hitachi Ops Center Protector.
3.2	Describe ransomware mitigation with HCP Anywhere Enterprise.

The Hitachi Vantara **Partner Portal** provides information about partner training and accreditations.

Partners

- Visit [Partner Training and Certification](#) on the Partner Portal

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Hitachi Vantara



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